

**Exsisto is a consulting company focused basically on SALES. We have long experience within IT and Industry markets and experience in senior positions and projects. Our work is throughout the whole value-added chain.**



**We offer increased sales to our customers:**

#### **Offer well-defined services with clear processes**

- Strategic, tactical and operational
- As "lubricant" throughout the value chain.
- Relieve existing resources, to bring additional sales force.
- Deliver follow up in terms of measurable indicators. (KPI)

#### **Focus on sales results through**

- Solution sales through creative packaging
- Through recruitment of new partners
- Find end user business opportunities
- Supporting partners in the sales process
- Drive Partner Marketing
- Monitoring and performance reports on experience promotions

#### **Reprocessed contacts network inclusive retail partners provides more**

We have registers including, through PAR, senior positions for the purchase of Enterprise IT solutions. In addition, a separate reprocessed partner registry to allow the recruitment of new partners. Exsisto is always near the end of the deal, we create the solution, convert leads to business opportunities - you invoice and deliver.

#### **Working with Exsisto gives you:**

- Complete follow-up with ROI accountability
- Transparent processes
- Creative solution selling
- System support for automation
- Collaboration throughout all marketing stages
- Out-of-the-box perspective
- Operative increase in resources for a limited time

#### **Our Services**

- Sales Outsourcing
- Partner recruitment
- New-Biz-in-a-Box
- Lead washing
- Seminar-in-a-Box
- eMarketing